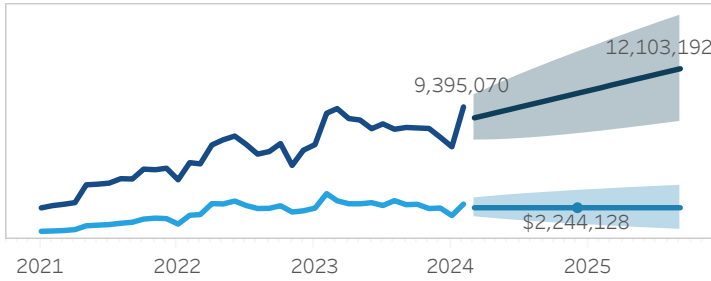


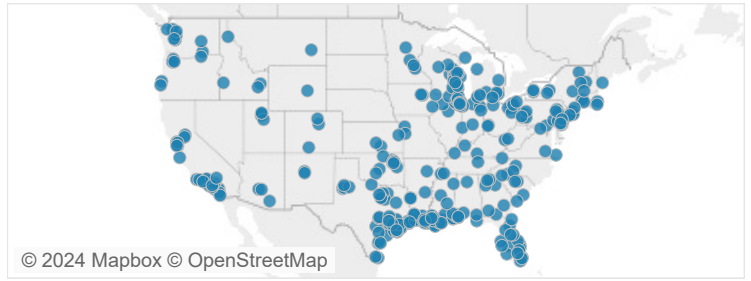
Revenue Analytics for Due Diligence

Revenue and Profit Trends

Revenue Profit



Sales Concentration by Customer Location



Revenue Amount

Current 12 Months \$97,072,650
vs Previous Period \$79,487,010

\$17,585,647
22.1%

Avg Order Revenue

Current 12 Months 19,605
vs Previous Period 16,911

2,694
15.9%

of Orders

Current 12 Months 19,605
vs Previous Period 16,911

2,694
15.9%

Customer Count

Current 12 Months 12,494,810
vs Previous Period 10,269,130

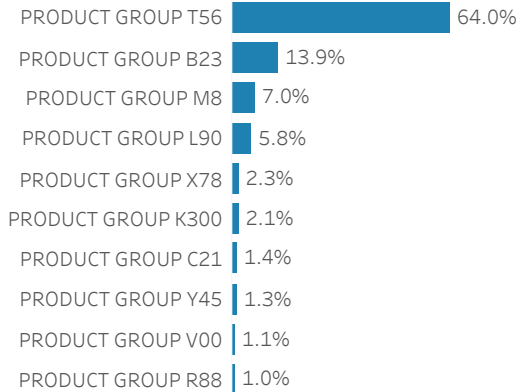
1,997
21.7%

Profit

Current 12 Months \$29,084,200
vs Previous Period \$28,122,480

\$961,716
3.4%

Top 10 of 142 Products | Ranked by Sales



Top Product Types by Sales as a % of annual total

Year of Date	PRODUCT GROUP T56	PRODUCT GROUP B23	PRODUCT GROUP Y45	PRODUCT GROUP L90	PRODUCT GROUP M8	PRODUCT GROUP P66
2024	57.9%	11.8%	1.2%	2.8%	5.5%	0.8%
2023	56.1%	13.5%	1.2%	3.7%	5.9%	0.9%
2022	62.0%	13.8%	1.2%	5.5%	7.0%	0.6%
2021	60.5%	10.2%	1.4%	9.9%	7.3%	1.0%

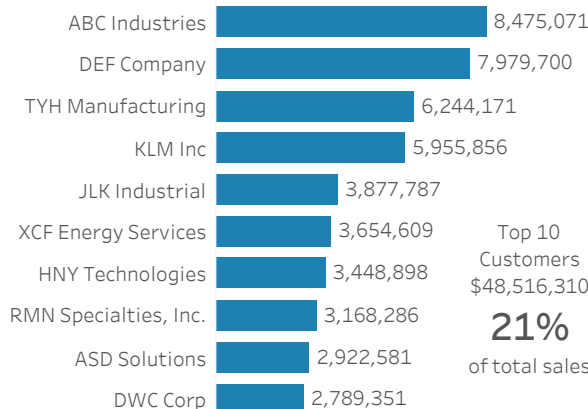
Avg Customer LTV

Average Lifetime Value
\$126,242
all time

Avg Customer LTV

Average Lifetime Value
\$116,254
last 4 years

Top 10 Customers Ranked by Sales



Top 10 Customers Trends by Revenue

